

**TRANSIENT ROOM TAX COLLECTIONS**

**Deschutes County and Cities of Bend and Redmond**

**Provided by Central Oregon Visitors Association**

**Deschutes County**

|              | <i>FY '10/11</i> | Change  | <i>FY '11/12</i> | Change  | <i>FY '12/13</i> | Change | <i>FY '13/14</i> | Change | <i>FY '14/15</i> | Change | <i>FY '15/16</i> | Change | <i>FY '16/17</i> | Change | <i>FY '17/18</i> | MONTHLY<br>VARIANCE |
|--------------|------------------|---------|------------------|---------|------------------|--------|------------------|--------|------------------|--------|------------------|--------|------------------|--------|------------------|---------------------|
| <b>July</b>  | \$ 675,977       | 8.03%   | \$ 762,447       | 12.79%  | \$ 818,812       | 7.39%  | \$ 915,363       | 11.79% | \$ 1,188,765     | 29.87% | \$ 1,271,350     | 6.95%  | \$ 1,430,995     | 12.56% | \$ 1,514,978     | 5.87%               |
| <b>Aug</b>   | \$ 674,385       | 0.30%   | \$ 640,605       | -5.01%  | \$ 735,633       | 14.83% | \$ 906,575       | 23.24% | \$ 1,115,119     | 23.00% | \$ 1,169,306     | 4.86%  | \$ 1,216,868     | 4.07%  | \$ 1,468,425     | 20.67%              |
| <b>Sept</b>  | \$ 315,140       | 8.28%   | \$ 313,722       | -0.45%  | \$ 327,777       | 4.48%  | \$ 403,810       | 23.20% | \$ 430,477       | 6.60%  | \$ 614,663       | 42.79% | \$ 574,496       | -6.53% | \$ 529,022       | -7.92%              |
| <b>Oct</b>   | \$ 110,719       | -19.22% | \$ 129,320       | 16.80%  | \$ 126,948       | -1.83% | \$ 139,234       | 9.68%  | \$ 175,403       | 25.98% | \$ 240,295       | 37.00% | \$ 282,936       | 17.75% | \$ 394,256       | 39.34%              |
| <b>Nov</b>   | \$ 112,113       | 8.04%   | \$ 101,784       | -9.21%  | \$ 105,795       | 3.94%  | \$ 131,451       | 24.25% | \$ 195,905       | 49.03% | \$ 213,017       | 8.73%  | \$ 228,833       | 7.42%  | \$ 266,930       | 16.65%              |
| <b>Dec</b>   | \$ 199,866       | 5.96%   | \$ 221,146       | 10.65%  | \$ 252,250       | 14.06% | \$ 319,538       | 26.68% | \$ 360,655       | 12.87% | \$ 396,621       | 9.97%  | \$ 453,353       | 14.30% | \$ 421,618       | -7.00%              |
| <b>Jan</b>   | \$ 153,670       | 29.86%  | \$ 125,545       | -18.30% | \$ 180,588       | 43.84% | \$ 180,382       | -0.11% | \$ 230,003       | 27.51% | \$ 278,939       | 21.28% | \$ 272,394       | -2.35% | \$ 315,236       | 15.73%              |
| <b>Feb</b>   | \$ 119,788       | -1.53%  | \$ 143,076       | 19.44%  | \$ 154,062       | 7.68%  | \$ 155,023       | 0.62%  | \$ 189,704       | 22.37% | \$ 255,899       | 34.89% | \$ 259,411       | 1.37%  |                  | N/A                 |
| <b>Mar</b>   | \$ 148,310       | 0.64%   | \$ 151,221       | 1.96%   | \$ 194,809       | 28.82% | \$ 224,459       | 15.22% | \$ 276,134       | 23.02% | \$ 302,367       | 9.50%  | \$ 354,899       | 17.37% |                  | N/A                 |
| <b>April</b> | \$ 105,941       | 17.71%  | \$ 121,015       | 14.23%  | \$ 130,428       | 7.78%  | \$ 181,695       | 39.31% | \$ 189,582       | 4.34%  | \$ 216,213       | 14.05% | \$ 236,091       | 9.19%  |                  | N/A                 |
| <b>May</b>   | \$ 190,961       | 32.78%  | \$ 202,628       | 6.11%   | \$ 219,254       | 8.21%  | \$ 258,725       | 18.00% | \$ 292,303       | 12.98% | \$ 354,123       | 21.15% | \$ 390,661       | 10.32% |                  | N/A                 |
| <b>June</b>  | \$ 345,103       | 3.89%   | \$ 445,126       | 28.98%  | \$ 449,607       | 1.01%  | \$ 462,519       | 2.87%  | \$ 625,431       | 35.22% | \$ 755,305       | 20.77% | \$ 683,013       | -9.57% |                  | N/A                 |
| <b>FYTD</b>  | \$ 3,151,973     | 6.06%   | \$ 3,357,635     | 6.52%   | \$ 3,695,963     | 10.08% | \$ 4,278,774     | 15.77% | \$ 5,269,481     | 23.15% | \$ 6,068,098     | 15.16% | \$ 6,383,950     | 5.21%  | \$ 4,910,465     | <b>FYTD VAR</b>     |
| <b>TOTAL</b> | \$ 3,151,973     |         | \$ 3,357,635     |         | \$ 3,695,963     |        | \$ 4,278,774     |        | \$ 5,269,481     |        | \$ 6,068,098     |        | \$ 6,383,950     |        | \$ 4,910,465     | 10.10%              |

**Deschutes unincorporated TRT rate: 5% Jul 76 | 6% Jul 80 | 7% Jan 89 | 8% Jul 14**

**City of Bend**

|              | <i>FY '10/11</i> | Change | <i>FY '11/12</i> | Change | <i>FY '12/13</i> | Change | <i>FY '13/14</i> | Change | <i>FY '14/15</i> | Change | <i>FY '15/16</i> | Change | <i>FY '16/17</i> | Change | <i>FY '17/18</i> | MONTHLY<br>VARIANCE |
|--------------|------------------|--------|------------------|--------|------------------|--------|------------------|--------|------------------|--------|------------------|--------|------------------|--------|------------------|---------------------|
| <b>July</b>  | \$ 489,662       | 12.96% | \$ 544,668       | 11.23% | \$ 543,438       | -0.23% | \$ 586,376       | 7.90%  | \$ 864,560       | 47.44% | \$ 1,167,521     | 35.04% | \$ 1,253,078     | 7.33%  | \$ 1,415,313     | 12.95%              |
| <b>Aug</b>   | \$ 444,130       | 15.44% | \$ 480,388       | 8.16%  | \$ 534,186       | 11.20% | \$ 610,702       | 14.32% | \$ 853,644       | 39.78% | \$ 1,021,591     | 19.67% | \$ 1,109,525     | 8.61%  | \$ 1,347,366     | 21.44%              |
| <b>Sept</b>  | \$ 328,306       | 15.24% | \$ 377,773       | 15.07% | \$ 395,722       | 4.75%  | \$ 462,399       | 16.85% | \$ 554,820       | 19.99% | \$ 739,451       | 33.28% | \$ 839,649       | 13.55% | \$ 820,596       | -2.27%              |
| <b>Oct</b>   | \$ 250,959       | 11.84% | \$ 229,891       | -8.40% | \$ 280,250       | 21.91% | \$ 338,624       | 20.83% | \$ 432,117       | 27.61% | \$ 530,072       | 22.67% | \$ 664,825       | 25.42% | \$ 650,717       | -2.12%              |
| <b>Nov</b>   | \$ 152,274       | 5.63%  | \$ 166,215       | 9.16%  | \$ 178,469       | 7.37%  | \$ 211,531       | 18.53% | \$ 289,304       | 36.77% | \$ 357,318       | 23.51% | \$ 458,648       | 28.36% | \$ 426,219       | -7.07%              |
| <b>Dec</b>   | \$ 218,038       | 17.55% | \$ 205,601       | -5.70% | \$ 228,195       | 10.99% | \$ 283,238       | 24.12% | \$ 373,418       | 31.84% | \$ 433,896       | 16.20% | \$ 541,672       | 24.84% | \$ 505,968       | -6.59%              |
| <b>Jan</b>   | \$ 153,692       | 7.40%  | \$ 158,458       | 3.10%  | \$ 183,934       | 16.08% | \$ 224,078       | 21.83% | \$ 322,539       | 43.94% | \$ 399,270       | 23.79% | \$ 467,385       | 17.06% | \$ 473,700       | 1.35%               |
| <b>Feb</b>   | \$ 181,007       | 9.55%  | \$ 191,409       | 5.75%  | \$ 205,050       | 7.13%  | \$ 257,662       | 25.66% | \$ 370,166       | 43.66% | \$ 428,061       | 15.64% | \$ 475,558       | 11.10% |                  | N/A                 |
| <b>Mar</b>   | \$ 207,918       | 4.86%  | \$ 225,231       | 8.33%  | \$ 260,039       | 15.45% | \$ 349,559       | 34.43% | \$ 482,713       | 38.09% | \$ 541,321       | 12.14% | \$ 686,690       | 26.85% |                  | N/A                 |
| <b>April</b> | \$ 215,623       | 6.89%  | \$ 233,926       | 8.49%  | \$ 273,645       | 16.98% | \$ 323,352       | 18.16% | \$ 465,107       | 43.84% | \$ 570,836       | 22.73% | \$ 635,713       | 11.37% |                  | N/A                 |
| <b>May</b>   | \$ 290,647       | 13.22% | \$ 304,419       | 4.74%  | \$ 358,299       | 17.70% | \$ 423,454       | 18.18% | \$ 575,753       | 35.97% | \$ 612,986       | 6.47%  | \$ 766,845       | 25.10% |                  | N/A                 |
| <b>June</b>  | \$ 348,207       | 3.06%  | \$ 405,627       | 16.49% | \$ 446,842       | 10.16% | \$ 589,315       | 31.88% | \$ 782,422       | 32.77% | \$ 887,415       | 13.42% | \$ 1,021,403     | 15.10% |                  | N/A                 |
| <b>FYTD</b>  | \$ 3,280,462     | 10.82% | \$ 3,523,606     | 7.41%  | \$ 3,888,069     | 10.34% | \$ 4,660,291     | 19.86% | \$ 6,366,564     | 36.61% | \$ 7,689,739     | 20.78% | \$ 8,920,990     | 16.01% | \$ 5,639,879     | <b>FYTD VAR</b>     |
| <b>TOTAL</b> | \$ 3,280,462     |        | \$ 3,523,606     |        | \$ 3,888,069     |        | \$ 4,660,291     |        | \$ 6,366,564     |        | \$ 7,689,739     |        | \$ 8,920,990     |        | \$ 5,639,879     | 5.72%               |

**Note: The TRT rate in City of Bend is 30% higher than Deschutes unincorporated: 9% Jul 03 | 10% Jun 14 | 10.4% June '15**

City of Redmond

|              | FY '10/11  | Change  | FY '11/12  | Change  | FY '12/13  | Change  | FY '13/14  | Change  | FY '14/15  | Change | FY '15/16  | Change | FY '16/17  | Change  | FY '17/18  | MONTHLY VARIANCE |
|--------------|------------|---------|------------|---------|------------|---------|------------|---------|------------|--------|------------|--------|------------|---------|------------|------------------|
| July         | \$ 87,861  | 53.76%  | \$ 74,353  | -15.37% | \$ 64,888  | -12.73% | \$ 74,557  | 14.90%  | \$ 91,699  | 22.99% | \$ 120,920 | 31.87% | \$ 125,279 | 3.60%   | \$ 126,009 | 0.58%            |
| Aug          | \$ 65,908  | 34.92%  | \$ 61,620  | -6.51%  | \$ 63,925  | 3.74%   | \$ 72,106  | 12.80%  | \$ 90,681  | 25.76% | \$ 102,383 | 12.90% | \$ 115,857 | 13.16%  | \$ 142,287 | 22.81%           |
| Sept         | \$ 50,595  | 32.23%  | \$ 49,588  | -1.99%  | \$ 52,807  | 6.49%   | \$ 56,245  | 6.51%   | \$ 59,554  | 5.88%  | \$ 92,980  | 56.13% | \$ 81,264  | -12.60% | \$ 80,862  | -0.49%           |
| Oct          | \$ 37,866  | -5.61%  | \$ 41,410  | 9.36%   | \$ 37,736  | -8.87%  | \$ 39,371  | 4.33%   | \$ 52,191  | 32.56% | \$ 55,453  | 6.25%  | \$ 59,195  | 6.75%   | \$ 67,638  | 14.26%           |
| Nov          | \$ 28,417  | 37.31%  | \$ 29,676  | 4.43%   | \$ 30,759  | 3.65%   | \$ 34,086  | 10.82%  | \$ 37,563  | 10.20% | \$ 41,066  | 9.33%  | \$ 43,669  | 6.34%   | \$ 49,587  | 13.55%           |
| Dec          | \$ 21,966  | 1.50%   | \$ 20,433  | -6.98%  | \$ 24,094  | 17.92%  | \$ 23,551  | -2.25%  | \$ 27,562  | 17.03% | \$ 33,980  | 23.29% | \$ 34,297  | 0.93%   | \$ 43,548  | 26.97%           |
| Jan          | \$ 28,282  | 10.53%  | \$ 26,944  | -4.73%  | \$ 20,915  | -22.38% | \$ 31,516  | 50.69%  | \$ 36,822  | 16.84% | \$ 38,478  | 4.50%  | \$ 48,603  | 26.32%  | \$ 51,543  | 6.05%            |
| Feb          | \$ 22,864  | -13.42% | \$ 24,688  | 7.98%   | \$ 35,834  | 45.15%  | \$ 27,112  | -24.34% | \$ 38,192  | 40.87% | \$ 38,827  | 1.66%  | \$ 41,196  | 6.10%   |            | N/A              |
| Mar          | \$ 34,279  | 17.32%  | \$ 26,014  | -24.11% | \$ 37,547  | 44.33%  | \$ 37,943  | 1.05%   | \$ 50,981  | 34.36% | \$ 60,611  | 18.89% | \$ 67,075  | 10.67%  |            | N/A              |
| April        | \$ 30,943  | -10.34% | \$ 42,398  | 37.02%  | \$ 47,503  | 12.04%  | \$ 57,023  | 20.04%  | \$ 52,385  | -8.13% | \$ 65,584  | 25.20% | \$ 71,397  | 8.86%   |            | N/A              |
| May          | \$ 51,995  | 0.34%   | \$ 47,401  | -8.83%  | \$ 53,934  | 13.78%  | \$ 59,986  | 11.22%  | \$ 64,775  | 7.98%  | \$ 79,778  | 23.16% | \$ 86,537  | 8.47%   |            | N/A              |
| June         | \$ 50,741  | -1.96%  | \$ 58,390  | 15.08%  | \$ 63,140  | 8.13%   | \$ 73,840  | 16.95%  | \$ 88,398  | 19.71% | \$ 104,621 | 18.35% | \$ 109,935 | 5.08%   |            | N/A              |
| <b>FYTD</b>  | \$ 511,717 | 14.73%  | \$ 502,917 | -1.72%  | \$ 533,081 | 6.00%   | \$ 587,334 | 10.18%  | \$ 690,804 | 17.62% | \$ 834,682 | 20.83% | \$ 884,304 | 5.95%   | \$ 561,473 | <b>FYTD VAR</b>  |
| <b>TOTAL</b> | \$ 511,717 |         | \$ 502,917 |         | \$ 533,081 |         | \$ 587,334 |         | \$ 690,804 |        | \$ 834,682 |        | \$ 884,304 |         | \$ 561,473 | 10.49%           |

TRT rates: 7.5% '92 | 9% Jun '03

City of Sisters

|              | FY '10/11  | Change | FY '11/12  | Change | FY '12/13  | Change | FY '13/14  | Change | FY '14/15  | Change | FY '15/16  | Change | FY '16/17  | Change | FY '17/18  | MONTHLY VARIANCE |
|--------------|------------|--------|------------|--------|------------|--------|------------|--------|------------|--------|------------|--------|------------|--------|------------|------------------|
| July         | \$ 49,200  | 1.71%  | \$ 52,338  | 6.38%  | \$ 53,870  | 2.93%  | \$ 56,729  | 5.31%  | \$ 59,729  | 5.29%  | \$ 65,674  | 9.95%  | \$ 78,244  | 19.14% | \$ 93,825  | 19.91%           |
| Aug          | \$ 41,671  | 2.61%  | \$ 47,013  | 12.82% | \$ 51,796  | 10.18% | \$ 54,311  | 4.86%  | \$ 60,302  | 11.03% | \$ 60,817  | 0.85%  | \$ 71,420  | 17.43% | \$ 88,899  | 24.47%           |
| Sept         | \$ 37,961  | 7.47%  | \$ 38,782  | 2.16%  | \$ 39,593  | 2.09%  | \$ 44,217  | 11.68% | \$ 47,119  | 6.56%  | \$ 50,567  | 7.32%  | \$ 64,236  | 27.03% | \$ 52,656  | -18.03%          |
| Oct          | \$ 24,371  | 18.15% | \$ 22,985  | -5.69% | \$ 24,465  | 6.44%  | \$ 27,147  | 10.96% | \$ 29,806  | 9.79%  | \$ 35,809  | 20.14% | \$ 40,953  | 14.37% | \$ 42,521  | 3.83%            |
| Nov          | \$ 12,164  | 15.39% | \$ 11,746  | -3.43% | \$ 13,618  | 15.94% | \$ 14,791  | 8.61%  | \$ 16,966  | 14.71% | \$ 20,164  | 18.85% | \$ 25,685  | 27.38% | \$ 26,491  | 3.14%            |
| Dec          | \$ 14,943  | 4.60%  | \$ 13,996  | -6.34% | \$ 16,227  | 15.95% | \$ 16,138  | -0.55% | \$ 20,541  | 27.29% | \$ 21,680  | 5.55%  | \$ 28,796  | 32.82% | \$ 30,782  | 6.90%            |
| Jan          | \$ 11,044  | -2.23% | \$ 11,886  | 7.62%  | \$ 13,118  | 10.37% | \$ 14,628  | 11.51% | \$ 20,319  | 38.91% | \$ 19,745  | -2.82% | \$ 26,663  | 35.03% | \$ 23,850  | -10.55%          |
| Feb          | \$ 12,169  | 2.41%  | \$ 13,246  | 8.85%  | \$ 14,265  | 7.69%  | \$ 15,725  | 10.23% | \$ 18,331  | 16.58% | \$ 21,676  | 18.25% | \$ 25,308  | 16.75% |            | N/A              |
| Mar          | \$ 12,883  | -2.23% | \$ 15,124  | 17.39% | \$ 16,039  | 6.05%  | \$ 18,800  | 17.22% | \$ 19,931  | 6.01%  | \$ 26,780  | 34.37% | \$ 30,217  | 12.84% |            | N/A              |
| April        | \$ 16,892  | 20.60% | \$ 17,432  | 3.20%  | \$ 17,446  | 0.08%  | \$ 20,727  | 18.81% | \$ 23,624  | 13.97% | \$ 32,428  | 37.27% | \$ 32,789  | 1.11%  |            | N/A              |
| May          | \$ 22,536  | -1.82% | \$ 25,226  | 11.94% | \$ 27,991  | 10.96% | \$ 32,703  | 16.83% | \$ 36,518  | 11.67% | \$ 34,695  | -4.99% | \$ 45,427  | 30.93% |            | N/A              |
| June         | \$ 32,060  | 0.71%  | \$ 37,801  | 17.91% | \$ 42,457  | 12.32% | \$ 46,175  | 8.76%  | \$ 49,104  | 6.34%  | \$ 57,452  | 17.00% | \$ 65,578  | 14.14% |            | N/A              |
| <b>FYTD</b>  | \$ 287,893 | 4.72%  | \$ 307,575 | 6.84%  | \$ 330,884 | 7.58%  | \$ 362,090 | 9.43%  | \$ 402,289 | 11.10% | \$ 447,486 | 11.24% | \$ 535,316 | 19.63% | \$ 359,024 | <b>FYTD VAR</b>  |
| <b>TOTAL</b> | \$ 287,893 |        | \$ 307,575 |        | \$ 330,884 |        | \$ 362,090 |        | \$ 402,289 |        | \$ 447,486 |        | \$ 535,316 |        | \$ 359,024 | 6.85%            |

TRT tax rate: 8% '07 | 8.9% Jul '16 (50% of tax goes to the Chamber of Commerce)