

**TRANSIENT ROOM TAX COLLECTIONS**

**Deschutes County and Cities of Bend and Redmond**

**Provided by Central Oregon Visitors Association**

**Deschutes County**

	<u>FY '11/12</u>	<u>Change</u>	<u>FY '12/13</u>	<u>Change</u>	<u>FY '13/14</u>	<u>Change</u>	<u>FY '14/15</u>	<u>Change</u>	<u>FY '15/16</u>	<u>Change</u>	<u>FY '16/17</u>	<u>Change</u>	<u>FY '17/18</u>	<u>VARIANCE</u>	<u>FY '18/19</u>	<u>MONTHLY VARIANCE</u>
<b>July</b>	\$ 762,447	21.85%	\$ 818,812	7.39%	\$ 915,363	11.79%	\$ 1,188,765	29.87%	\$ 1,271,350	6.95%	\$ 1,430,995	12.56%	\$ 1,514,978	5.87%	\$ 1,667,996	10.10%
<b>Aug</b>	\$ 640,605	-4.72%	\$ 735,633	14.83%	\$ 906,575	23.24%	\$ 1,115,119	23.00%	\$ 1,169,306	4.86%	\$ 1,216,868	4.07%	\$ 1,468,425	20.67%	\$ 1,413,522	-3.74%
<b>Sept</b>	\$ 313,722	7.79%	\$ 327,777	4.48%	\$ 403,810	23.20%	\$ 430,477	6.60%	\$ 614,663	42.79%	\$ 574,496	-6.53%	\$ 529,022	-7.92%	\$ 610,968	15.49%
<b>Oct</b>	\$ 129,320	-5.65%	\$ 126,948	-1.83%	\$ 139,234	9.68%	\$ 175,403	25.98%	\$ 240,295	37.00%	\$ 282,936	17.75%	\$ 394,256	39.34%	\$ 364,516	-7.54%
<b>Nov</b>	\$ 101,784	-1.91%	\$ 105,795	3.94%	\$ 131,451	24.25%	\$ 195,905	49.03%	\$ 213,017	8.73%	\$ 228,833	7.42%	\$ 266,930	16.65%	\$ 286,147	7.20%
<b>Dec</b>	\$ 221,146	17.24%	\$ 252,250	14.06%	\$ 319,538	26.68%	\$ 360,655	12.87%	\$ 396,621	9.97%	\$ 453,353	14.30%	\$ 421,618	-7.00%	\$ 472,507	12.07%
<b>Jan</b>	\$ 125,545	6.09%	\$ 180,588	43.84%	\$ 180,382	-0.11%	\$ 230,003	27.51%	\$ 278,939	21.28%	\$ 272,394	-2.35%	\$ 315,236	15.73%	\$ 414,665	31.54%
<b>Feb</b>	\$ 143,076	17.61%	\$ 154,062	7.68%	\$ 155,023	0.62%	\$ 189,704	22.37%	\$ 255,899	34.89%	\$ 259,411	1.37%	\$ 277,310	6.90%	\$ 351,432	26.73%
<b>Mar</b>	\$ 151,221	2.61%	\$ 194,809	28.82%	\$ 224,459	15.22%	\$ 276,134	23.02%	\$ 302,367	9.50%	\$ 354,899	17.37%	\$ 407,138	14.72%	\$ 343,289	-15.68%
<b>April</b>	\$ 121,015	34.46%	\$ 130,428	7.78%	\$ 181,695	39.31%	\$ 189,582	4.34%	\$ 216,213	14.05%	\$ 236,091	9.19%	\$ 272,934	15.61%	\$ 406,383	48.89%
<b>May</b>	\$ 202,628	40.89%	\$ 219,254	8.21%	\$ 258,725	18.00%	\$ 292,303	12.98%	\$ 354,123	21.15%	\$ 390,661	10.32%	\$ 406,280	4.00%	\$ 524,883	29.19%
<b>June</b>	\$ 445,126	33.99%	\$ 449,607	1.01%	\$ 462,519	2.87%	\$ 625,431	35.22%	\$ 755,305	20.77%	\$ 683,013	-9.57%	\$ 761,871	11.55%	\$ 973,143	27.73%
<b>FYTD</b>	\$ 3,357,635	12.98%	\$ 3,695,963	10.08%	\$ 4,278,774	15.77%	\$ 5,269,481	23.15%	\$ 6,068,098	15.16%	\$ 6,383,950	5.21%	\$ 7,035,998	FYTD VAR	\$ 7,829,451	<b>FYTD VAR</b>
<b>TOTAL</b>	\$ 3,357,635		\$ 3,695,963		\$ 4,278,774		\$ 5,269,481		\$ 6,068,098		\$ 6,383,950		\$ 7,035,998	10.21%	\$ 7,829,451	11.28%

**Deschutes unincorporated TRT rate: 5% Jul 76 | 6% Jul 80 | 7% Jan 89 | 8% Jul 14**

**City of Bend**

	<u>FY '11/12</u>	<u>Change</u>	<u>FY '12/13</u>	<u>Change</u>	<u>FY '13/14</u>	<u>Change</u>	<u>FY '14/15</u>	<u>Change</u>	<u>FY '15/16</u>	<u>Change</u>	<u>FY '16/17</u>	<u>Change</u>	<u>FY '17/18</u>	<u>Change</u>	<u>FY '18/19</u>	<u>MONTHLY VARIANCE</u>
<b>July</b>	\$ 544,668	25.65%	\$ 543,438	-0.23%	\$ 586,376	7.90%	\$ 864,560	47.44%	\$ 1,167,521	35.04%	\$ 1,253,078	7.33%	\$ 1,415,548	12.97%	\$ 1,373,500	-2.97%
<b>Aug</b>	\$ 480,388	24.86%	\$ 534,186	11.20%	\$ 610,702	14.32%	\$ 853,644	39.78%	\$ 1,021,591	19.67%	\$ 1,109,525	8.61%	\$ 1,347,492	21.45%	\$ 1,523,285	13.05%
<b>Sept</b>	\$ 377,773	32.60%	\$ 395,722	4.75%	\$ 462,399	16.85%	\$ 554,820	19.99%	\$ 739,451	33.28%	\$ 839,649	13.55%	\$ 820,801	-2.24%	\$ 993,215	21.01%
<b>Oct</b>	\$ 229,891	2.45%	\$ 280,250	21.91%	\$ 338,624	20.83%	\$ 432,117	27.61%	\$ 530,072	22.67%	\$ 664,825	25.42%	\$ 650,738	-2.12%	\$ 711,184	9.29%
<b>Nov</b>	\$ 166,215	15.30%	\$ 178,469	7.37%	\$ 211,531	18.53%	\$ 289,304	36.77%	\$ 357,318	23.51%	\$ 458,648	28.36%	\$ 426,303	-7.05%	\$ 466,548	9.44%
<b>Dec</b>	\$ 205,601	10.84%	\$ 228,195	10.99%	\$ 283,238	24.12%	\$ 373,418	31.84%	\$ 433,896	16.20%	\$ 541,672	24.84%	\$ 506,919	-6.42%	\$ 495,199	-2.31%
<b>Jan</b>	\$ 158,458	10.73%	\$ 183,934	16.08%	\$ 224,078	21.83%	\$ 322,539	43.94%	\$ 399,270	23.79%	\$ 467,385	17.06%	\$ 475,959	1.83%	\$ 629,086	32.17%
<b>Feb</b>	\$ 191,409	15.84%	\$ 205,050	7.13%	\$ 257,662	25.66%	\$ 370,166	43.66%	\$ 428,061	15.64%	\$ 475,558	11.10%	\$ 499,784	5.09%	\$ 535,471	7.14%
<b>Mar</b>	\$ 225,231	13.59%	\$ 260,039	15.45%	\$ 349,559	34.43%	\$ 482,713	38.09%	\$ 541,321	12.14%	\$ 686,690	26.85%	\$ 673,381	-1.94%	\$ 753,220	11.86%
<b>April</b>	\$ 233,926	15.96%	\$ 273,645	16.98%	\$ 323,352	18.16%	\$ 465,107	43.84%	\$ 570,836	22.73%	\$ 635,713	11.37%	\$ 690,587	8.63%	\$ 714,133	3.41%
<b>May</b>	\$ 304,419	18.58%	\$ 358,299	17.70%	\$ 423,454	18.18%	\$ 575,753	35.97%	\$ 612,986	6.47%	\$ 766,845	25.10%	\$ 793,600	3.49%	\$ 955,152	20.36%
<b>June</b>	\$ 405,627	20.05%	\$ 446,842	10.16%	\$ 589,315	31.88%	\$ 782,422	32.77%	\$ 887,415	13.42%	\$ 1,021,403	15.10%	\$ 1,047,480	2.55%	\$ 1,245,645	18.92%
<b>FYTD</b>	\$ 3,523,606	19.04%	\$ 3,888,069	10.34%	\$ 4,660,291	19.86%	\$ 6,366,564	36.61%	\$ 7,689,739	20.78%	\$ 8,920,990	16.01%	\$ 9,348,592	4.79%	\$ 10,395,638	<b>FYTD VAR</b>
<b>TOTAL</b>	\$ 3,523,606		\$ 3,888,069		\$ 4,660,291		\$ 6,366,564		\$ 7,689,739		\$ 8,920,990		\$ 9,348,592		\$ 10,395,638	11.20%

**Note: The TRT rate in City of Bend is 30% higher than Deschutes unincorporated: 9% Jul 03 | 10% Jun 14 | 10.4% June '15**

**City of Redmond**

	<u>FY '11/12</u>	<u>Change</u>	<u>FY '12/13</u>	<u>Change</u>	<u>FY '13/14</u>	<u>Change</u>	<u>FY '14/15</u>	<u>Change</u>	<u>FY '15/16</u>	<u>Change</u>	<u>FY '16/17</u>	<u>Change</u>	<u>FY '17/18</u>	<u>Change</u>	<u>FY '18/19</u>	<u>MONTHLY VARIANCE</u>
July	\$ 74,353	30.12%	\$ 64,888	-12.73%	\$ 74,557	14.90%	\$ 91,699	22.99%	\$ 120,920	31.87%	\$ 125,279	3.60%	\$ 126,009	0.58%	\$ 139,786	10.93%
Aug	\$ 61,620	26.14%	\$ 63,925	3.74%	\$ 72,106	12.80%	\$ 90,681	25.76%	\$ 102,383	12.90%	\$ 115,857	13.16%	\$ 142,287	22.81%	\$ 134,665	-5.36%
Sept	\$ 49,588	29.60%	\$ 52,807	6.49%	\$ 56,245	6.51%	\$ 59,554	5.88%	\$ 92,980	56.13%	\$ 81,264	-12.60%	\$ 80,862	-0.49%	\$ 95,416	18.00%
Oct	\$ 41,410	3.23%	\$ 37,736	-8.87%	\$ 39,371	4.33%	\$ 52,191	32.56%	\$ 55,453	6.25%	\$ 59,195	6.75%	\$ 67,638	14.26%	\$ 78,556	16.14%
Nov	\$ 29,676	43.39%	\$ 30,759	3.65%	\$ 34,086	10.82%	\$ 37,563	10.20%	\$ 41,066	9.33%	\$ 43,669	6.34%	\$ 49,587	13.55%	\$ 59,236	19.46%
Dec	\$ 20,433	-5.58%	\$ 24,094	17.92%	\$ 23,551	-2.25%	\$ 27,562	17.03%	\$ 33,980	23.29%	\$ 34,297	0.93%	\$ 43,548	26.97%	\$ 47,786	9.73%
Jan	\$ 26,944	5.31%	\$ 20,915	-22.38%	\$ 31,516	50.69%	\$ 36,822	16.84%	\$ 38,478	4.50%	\$ 48,603	26.32%	\$ 51,543	6.05%	\$ 56,995	10.58%
Feb	\$ 24,688	-6.51%	\$ 35,834	45.15%	\$ 27,112	-24.34%	\$ 38,192	40.87%	\$ 38,827	1.66%	\$ 41,196	6.10%	\$ 48,577	17.92%	\$ 57,269	17.89%
Mar	\$ 26,014	-10.97%	\$ 37,547	44.33%	\$ 37,943	1.05%	\$ 50,981	34.36%	\$ 60,611	18.89%	\$ 67,075	10.67%	\$ 85,321	27.20%	\$ 83,214	-2.47%
April	\$ 42,398	22.85%	\$ 47,503	12.04%	\$ 57,023	20.04%	\$ 52,385	-8.13%	\$ 65,584	25.20%	\$ 71,397	8.86%	\$ 78,882	10.48%	\$ 81,261	3.02%
May	\$ 47,401	-8.52%	\$ 53,934	13.78%	\$ 59,986	11.22%	\$ 64,775	7.98%	\$ 79,778	23.16%	\$ 86,537	8.47%	\$ 91,608	5.86%	\$ 101,325	10.61%
June	\$ 58,390	12.82%	\$ 63,140	8.13%	\$ 73,840	16.95%	\$ 88,398	19.71%	\$ 104,621	18.35%	\$ 109,935	5.08%	\$ 117,146	6.56%	\$ 125,245	6.91%
<b>FYTD</b>	<b>\$ 502,917</b>	<b>12.76%</b>	<b>\$ 533,081</b>	<b>6.00%</b>	<b>\$ 587,334</b>	<b>10.18%</b>	<b>\$ 690,804</b>	<b>17.62%</b>	<b>\$ 834,682</b>	<b>20.83%</b>	<b>\$ 884,304</b>	<b>5.95%</b>	<b>\$ 983,007</b>	<b>11.16%</b>	<b>\$ 1,060,753</b>	<b>FYTD VAR</b>
<b>TOTAL</b>	<b>\$ 502,917</b>		<b>\$ 533,081</b>		<b>\$ 587,334</b>		<b>\$ 690,804</b>		<b>\$ 834,682</b>		<b>\$ 884,304</b>		<b>\$ 983,007</b>		<b>\$ 1,060,753</b>	<b>7.91%</b>

TRT rates: 7.5% '92 | 9% Jun '03

**City of Sisters**

	<u>FY '11/12</u>	<u>Change</u>	<u>FY '12/13</u>	<u>Change</u>	<u>FY '13/14</u>	<u>Change</u>	<u>FY '14/15</u>	<u>Change</u>	<u>FY '15/16</u>	<u>Change</u>	<u>FY '16/17</u>	<u>Change</u>	<u>FY '17/18</u>	<u>Change</u>	<u>FY '18/19</u>	<u>MONTHLY VARIANCE</u>
July	\$ 52,338	8.19%	\$ 53,870	2.93%	\$ 56,729	5.31%	\$ 59,729	5.29%	\$ 65,674	9.95%	\$ 78,244	19.14%	\$ 93,825	19.91%	\$ 95,096	1.35%
Aug	\$ 47,013	15.76%	\$ 51,796	10.18%	\$ 54,311	4.86%	\$ 60,302	11.03%	\$ 60,817	0.85%	\$ 71,420	17.43%	\$ 88,994	24.61%	\$ 89,193	0.22%
Sept	\$ 38,782	9.80%	\$ 39,593	2.09%	\$ 44,217	11.68%	\$ 47,119	6.56%	\$ 50,567	7.32%	\$ 64,236	27.03%	\$ 52,690	-17.97%	\$ 71,992	36.63%
Oct	\$ 22,985	11.43%	\$ 24,465	6.44%	\$ 27,147	10.96%	\$ 29,806	9.79%	\$ 35,809	20.14%	\$ 40,953	14.37%	\$ 42,607	4.04%	\$ 50,285	18.02%
Nov	\$ 11,746	11.43%	\$ 13,618	15.94%	\$ 14,791	8.61%	\$ 16,966	14.71%	\$ 20,164	18.85%	\$ 25,685	27.38%	\$ 26,541	3.33%	\$ 32,529	22.56%
Dec	\$ 13,996	-2.03%	\$ 16,227	15.95%	\$ 16,138	-0.55%	\$ 20,541	27.29%	\$ 21,680	5.55%	\$ 28,796	32.82%	\$ 30,862	7.18%	\$ 35,386	14.66%
Jan	\$ 11,886	5.22%	\$ 13,118	10.37%	\$ 14,628	11.51%	\$ 20,319	38.91%	\$ 19,745	-2.82%	\$ 26,663	35.03%	\$ 27,392	2.74%	\$ 35,780	30.62%
Feb	\$ 13,246	11.47%	\$ 14,265	7.69%	\$ 15,725	10.23%	\$ 18,331	16.58%	\$ 21,676	18.25%	\$ 25,308	16.75%	\$ 29,165	15.24%	\$ 30,876	5.87%
Mar	\$ 15,124	14.78%	\$ 16,039	6.05%	\$ 18,800	17.22%	\$ 19,931	6.01%	\$ 26,780	34.37%	\$ 30,217	12.84%	\$ 36,889	22.08%	\$ 34,145	-7.44%
April	\$ 17,432	24.46%	\$ 17,446	0.08%	\$ 20,727	18.81%	\$ 23,624	13.97%	\$ 32,428	37.27%	\$ 32,789	1.11%	\$ 38,192	16.48%	\$ 36,084	-5.52%
May	\$ 25,226	9.90%	\$ 27,991	10.96%	\$ 32,703	16.83%	\$ 36,518	11.67%	\$ 34,695	-4.99%	\$ 45,427	30.93%	\$ 53,340	17.42%	\$ 54,055	1.34%
June	\$ 37,801	18.74%	\$ 42,457	12.32%	\$ 46,175	8.76%	\$ 49,104	6.34%	\$ 57,452	17.00%	\$ 65,578	14.14%	\$ 78,606	19.87%	\$ 79,576	1.23%
<b>FYTD</b>	<b>\$ 307,575</b>	<b>11.88%</b>	<b>\$ 330,884</b>	<b>7.58%</b>	<b>\$ 362,090</b>	<b>9.43%</b>	<b>\$ 402,289</b>	<b>11.10%</b>	<b>\$ 447,486</b>	<b>11.24%</b>	<b>\$ 535,316</b>	<b>19.63%</b>	<b>\$ 599,104</b>	<b>11.92%</b>	<b>\$ 644,997</b>	<b>FYTD VAR</b>
<b>TOTAL</b>	<b>\$ 307,575</b>		<b>\$ 330,884</b>		<b>\$ 362,090</b>		<b>\$ 402,289</b>		<b>\$ 447,486</b>		<b>\$ 535,316</b>		<b>\$ 599,104</b>		<b>\$ 644,997</b>	<b>7.66%</b>

TRT tax rate: 8% '07 | 8.9% Jul '16 (50% of tax goes to the Chamber of Commerce)

City of La Pine

	<i>FY '11/12</i>	Change	<i>FY '12/13</i>	Change	<i>FY '13/14</i>	Change	<i>FY '14/15</i>	Change	<i>FY '15/16</i>	Change	<i>FY '16/17</i>	Change	<i>FY '17/18</i>	Change	<i>FY '18/19</i>	MONTHLY VARIANCE
<b>July</b>	\$ -	N/A	\$ 8,604	N/A	\$ 10,690	24.24%	\$ 11,040	3.27%	\$ 14,455	30.93%	\$ 17,172	18.80%	\$ 21,050	22.58%	\$ 19,622	-6.78%
<b>Aug</b>	\$ -	N/A	\$ 14,299	N/A	\$ 12,566	-12.12%	\$ 14,163	12.71%	\$ 17,772	25.48%	\$ 19,806	11.44%	\$ 21,315	7.62%	\$ 22,959	7.71%
<b>Sept</b>	\$ -	N/A	\$ 11,419	N/A	\$ 11,668	2.18%	\$ 17,753	52.15%	\$ 15,102	-14.93%	\$ 19,585	29.68%	\$ 24,365	24.41%	\$ 23,009	-5.57%
<b>Oct</b>	\$ -	N/A	\$ 9,519	N/A	\$ 10,464	9.93%	\$ 15,662	49.68%	\$ 15,477	-1.18%	\$ 17,412	12.50%	\$ 16,994	-2.40%	\$ 17,209	1.27%
<b>Nov</b>	\$ -	N/A	\$ 6,117	N/A	\$ 7,340	19.99%	\$ 9,927	35.25%	\$ 11,801	18.88%	\$ 15,934	35.02%	\$ 12,199	-23.44%	\$ 13,690	12.22%
<b>Dec</b>	\$ -	N/A	\$ 4,247	N/A	\$ 8,696	104.76%	\$ 6,165	-29.11%	\$ 7,672	24.44%	\$ 7,637	-0.46%	\$ 6,917	-9.43%	\$ 8,771	26.80%
<b>Jan</b>	\$ -	N/A	\$ 3,842	N/A	\$ 4,265	11.01%	\$ 5,273	23.63%	\$ 6,400	21.37%	\$ 10,497	64.02%	\$ 6,825	-34.98%	\$ 6,990	2.42%
<b>Feb</b>	\$ -	N/A	\$ 2,734	N/A	\$ 4,936	80.54%	\$ 5,561	12.66%	\$ 6,030	8.43%	\$ 6,975	15.67%	\$ 5,247	-24.77%	\$ 4,928	-6.08%
<b>Mar</b>	\$ -	N/A	\$ 4,120	N/A	\$ 5,205	26.33%	\$ 4,729	-9.15%	\$ 7,688	62.57%	\$ 4,873	-36.62%	\$ 8,054	65.28%	\$ 5,509	-31.60%
<b>April</b>	\$ -	N/A	\$ 4,221	N/A	\$ 5,601	32.69%	\$ 6,821	21.78%	\$ 6,737	-1.23%	\$ 7,687	14.10%	\$ 10,037	30.57%	\$ 6,691	-33.34%
<b>May</b>	\$ -	N/A	\$ 5,883	N/A	\$ 7,483	27.20%	\$ 7,807	4.33%	\$ 7,758	-0.63%	\$ 8,838	13.92%	\$ 9,862	11.59%	\$ 10,441	5.87%
<b>June</b>	\$ -	N/A	\$ 8,548	N/A	\$ 15,904	86.06%	\$ 11,293	-28.99%	\$ 10,541	-6.66%	\$ 14,316	35.81%	\$ 15,985	11.66%	\$ 14,593	-8.71%
<b>FYTD</b>	\$ 96,252	N/A	\$ 83,553	-13.19%	\$ 104,818	25.45%	\$ 116,194	10.85%	\$ 127,433	9.67%	\$ 150,732	18.28%	\$ 158,850	5.39%	\$ 154,412	<b>FYTD VAR</b>
<b>TOTAL</b>	\$ 96,252		\$ 83,553		\$ 104,818		\$ 116,194		\$ 127,433		\$ 150,732		\$ 158,850		\$ 154,412	-2.79%