

TRANSIENT ROOM TAX COLLECTIONS

Deschutes County and Cities of Bend, Redmond, Sisters and La Pine

Provided by Central Oregon Visitors Association

Deschutes County

	FY '13/14	Change	FY '14/15	Change	FY '15/16	Change	FY '16/17	Change	FY '17/18	Change	FY '18/19	Change	FY '19/20	Change	FY '20/21	MONTHLY VARIANCE
July	\$ 915,363	11.79%	\$ 1,188,765	29.87%	\$ 1,271,350	6.95%	\$ 1,430,995	12.56%	\$ 1,514,978	5.87%	\$ 1,667,996	10.10%	\$ 1,748,181	4.81%	\$ 1,690,203	-3.32%
Aug	\$ 906,575	23.24%	\$ 1,115,119	23.00%	\$ 1,169,306	4.86%	\$ 1,216,868	4.07%	\$ 1,468,425	20.67%	\$ 1,413,522	-3.74%	\$ 1,555,799	10.07%	\$ 1,719,672	10.53%
Sept	\$ 403,810	23.20%	\$ 430,477	6.60%	\$ 614,663	42.79%	\$ 574,496	-6.53%	\$ 529,022	-7.92%	\$ 610,968	15.49%	\$ 793,230	29.83%	\$ 843,768	6.37%
Oct	\$ 139,234	9.68%	\$ 175,403	25.98%	\$ 240,295	37.00%	\$ 282,936	17.75%	\$ 394,256	39.34%	\$ 364,516	-7.54%	\$ 354,406	-2.77%	\$ 863,986	143.78%
Nov	\$ 131,451	24.25%	\$ 195,905	49.03%	\$ 213,017	8.73%	\$ 228,833	7.42%	\$ 266,930	16.65%	\$ 286,147	7.20%	\$ 297,571	3.99%	\$ 447,254	50.30%
Dec	\$ 319,538	26.68%	\$ 360,655	12.87%	\$ 396,621	9.97%	\$ 453,353	14.30%	\$ 421,618	-7.00%	\$ 472,507	12.07%	\$ 554,419	17.34%	\$ 705,084	27.18%
Jan	\$ 180,382	-0.11%	\$ 230,003	27.51%	\$ 278,939	21.28%	\$ 272,394	-2.35%	\$ 315,236	15.73%	\$ 414,665	31.54%	\$ 471,140	13.62%	\$ 761,842	61.70%
Feb	\$ 155,023	0.62%	\$ 189,704	22.37%	\$ 255,899	34.89%	\$ 259,411	1.37%	\$ 277,310	6.90%	\$ 351,432	26.73%	\$ 362,855	3.25%	\$ 686,770	89.27%
Mar	\$ 224,459	15.22%	\$ 276,134	23.02%	\$ 302,367	9.50%	\$ 354,899	17.37%	\$ 407,138	14.72%	\$ 343,289	-15.68%	\$ 159,828	-53.44%		N/A
April	\$ 181,695	39.31%	\$ 189,582	4.34%	\$ 216,213	14.05%	\$ 236,091	9.19%	\$ 272,934	15.61%	\$ 406,383	48.89%	\$ 33,029	-91.87%		N/A
May	\$ 258,725	18.00%	\$ 292,303	12.98%	\$ 354,123	21.15%	\$ 390,661	10.32%	\$ 406,280	4.00%	\$ 524,883	29.19%	\$ 224,100	-57.30%		N/A
June	\$ 462,519	2.87%	\$ 625,431	35.22%	\$ 755,305	20.77%	\$ 683,013	-9.57%	\$ 761,871	11.55%	\$ 973,186	27.74%	\$ 1,006,259	3.40%		N/A
FYTD	\$ 4,278,774	15.77%	\$ 5,269,481	23.15%	\$ 6,068,098	15.16%	\$ 6,383,950	5.21%	\$ 7,035,998	10.21%	\$ 7,829,494	11.28%	\$ 7,560,817	-3.43%	\$ 7,718,579	FYTD VAR
TOTAL	\$ 4,278,774		\$ 5,269,481		\$ 6,068,098		\$ 6,383,950		\$ 7,035,998		\$ 7,829,494		\$ 7,560,817		\$ 7,718,579	25.76%

Deschutes unincorporated TRT rate: 5% Jul 76 | 6% Jul 80 | 7% Jan 89 | 8% Jul 14

City of Bend

	FY '13/14	Change	FY '14/15	Change	FY '15/16	Change	FY '16/17	Change	FY '17/18	Change	FY '18/19	Change	FY '19/20	Change	FY '20/21	MONTHLY VARIANCE
July	\$ 586,376	7.90%	\$ 881,867	50.39%	\$ 1,167,521	32.39%	\$ 1,253,078	7.33%	\$ 1,415,547	12.97%	\$ 1,392,621	-1.62%	\$ 1,577,435	13.27%	\$ 1,236,038	-21.64%
Aug	\$ 610,702	14.32%	\$ 870,733	42.58%	\$ 1,021,591	17.33%	\$ 1,109,525	8.61%	\$ 1,347,492	21.45%	\$ 1,343,926	-0.26%	\$ 1,458,091	8.49%	\$ 1,324,838	-9.14%
Sept	\$ 462,399	16.85%	\$ 565,927	22.39%	\$ 739,451	30.66%	\$ 839,649	13.55%	\$ 820,801	-2.24%	\$ 945,580	15.20%	\$ 1,021,681	8.05%	\$ 883,269	-13.55%
Oct	\$ 345,402	23.25%	\$ 440,768	27.61%	\$ 530,277	20.31%	\$ 664,833	25.37%	\$ 650,738	-2.12%	\$ 734,036	12.80%	\$ 795,824	8.42%	\$ 901,130	13.23%
Nov	\$ 215,766	20.90%	\$ 295,095	36.77%	\$ 357,600	21.18%	\$ 458,649	28.26%	\$ 426,303	-7.05%	\$ 495,457	16.22%	\$ 539,082	8.81%	\$ 489,337	-9.23%
Dec	\$ 288,908	26.61%	\$ 380,893	31.84%	\$ 434,108	13.97%	\$ 541,672	24.78%	\$ 506,919	-6.42%	\$ 567,940	12.04%	\$ 592,581	4.34%	\$ 524,000	-11.57%
Jan	\$ 228,564	24.26%	\$ 328,996	43.94%	\$ 399,620	21.47%	\$ 467,385	16.96%	\$ 475,959	1.83%	\$ 554,007	16.40%	\$ 595,797	7.54%	\$ 624,493	4.82%
Feb	\$ 262,821	28.17%	\$ 377,576	43.66%	\$ 428,240	13.42%	\$ 475,558	11.05%	\$ 499,784	5.09%	\$ 533,904	6.83%	\$ 656,403	22.94%	\$ 628,388	-4.27%
Mar	\$ 356,557	37.12%	\$ 492,377	38.09%	\$ 542,242	10.13%	\$ 686,690	26.64%	\$ 673,381	-1.94%	\$ 741,513	10.12%	\$ 335,846	-54.71%		N/A
April	\$ 329,826	20.53%	\$ 474,418	43.84%	\$ 571,271	20.42%	\$ 635,713	11.28%	\$ 690,587	8.63%	\$ 737,773	6.83%	\$ 120,155	-83.71%		N/A
May	\$ 431,931	20.55%	\$ 587,528	36.02%	\$ 614,788	4.64%	\$ 766,845	24.73%	\$ 803,357	4.76%	\$ 915,959	14.02%	\$ 311,063	-66.04%		N/A
June	\$ 601,113	34.52%	\$ 794,235	32.13%	\$ 887,415	11.73%	\$ 1,021,403	15.10%	\$ 1,081,683	5.90%	\$ 1,210,933	11.95%	\$ 770,499	-36.37%		N/A
FYTD	\$ 4,720,365	21.41%	\$ 6,490,413	37.50%	\$ 7,694,125	18.55%	\$ 8,920,999	15.95%	\$ 9,392,551	5.29%	\$ 10,173,649	8.32%	\$ 8,774,457	-13.75%	\$ 6,611,493	FYTD VAR
TOTAL	\$ 4,720,365		\$ 6,490,413		\$ 7,694,125		\$ 8,920,999		\$ 9,392,551		\$ 10,173,649		\$ 8,774,457		\$ 6,611,493	-8.64%

Note: The TRT rate in City of Bend is 30% higher than Deschutes unincorporated: 9% Jul 03 | 10% Jun 14 | 10.4% June '15

City of Redmond

	<u>FY '13/14</u>	<u>Change</u>	<u>FY '14/15</u>	<u>Change</u>	<u>FY '15/16</u>	<u>Change</u>	<u>FY '16/17</u>	<u>Change</u>	<u>FY '17/18</u>	<u>Change</u>	<u>FY '18/19</u>	<u>Change</u>	<u>FY '19/20</u>	<u>Change</u>	<u>FY '20/21</u>	<u>MONTHLY VARIANCE</u>
July	\$ 74,557	14.90%	\$ 91,699	22.99%	\$ 120,920	31.87%	\$ 125,279	3.60%	\$ 126,009	0.58%	\$ 139,786	10.93%	\$ 144,589	3.44%	\$ 106,140	-26.59%
Aug	\$ 72,106	12.80%	\$ 90,681	25.76%	\$ 102,383	12.90%	\$ 115,857	13.16%	\$ 142,287	22.81%	\$ 134,665	-5.36%	\$ 138,707	3.00%	\$ 137,667	-0.75%
Sept	\$ 56,245	6.51%	\$ 59,554	5.88%	\$ 92,980	56.13%	\$ 81,264	-12.60%	\$ 80,862	-0.49%	\$ 95,416	18.00%	\$ 91,371	-4.24%	\$ 104,059	13.89%
Oct	\$ 39,371	4.33%	\$ 52,191	32.56%	\$ 55,453	6.25%	\$ 59,195	6.75%	\$ 67,638	14.26%	\$ 78,556	16.14%	\$ 80,961	3.06%	\$ 80,948	-0.02%
Nov	\$ 34,086	10.82%	\$ 37,563	10.20%	\$ 41,066	9.33%	\$ 43,669	6.34%	\$ 49,587	13.55%	\$ 59,236	19.46%	\$ 58,230	-1.70%	\$ 63,480	9.02%
Dec	\$ 23,551	-2.25%	\$ 27,562	17.03%	\$ 33,980	23.29%	\$ 34,297	0.93%	\$ 43,548	26.97%	\$ 47,786	9.73%	\$ 51,072	6.88%	\$ 51,382	0.61%
Jan	\$ 31,516	50.69%	\$ 36,822	16.84%	\$ 38,478	4.50%	\$ 48,603	26.32%	\$ 51,543	6.05%	\$ 56,995	10.58%	\$ 58,842	3.24%	\$ 54,968	-6.58%
Feb	\$ 27,112	-24.34%	\$ 38,192	40.87%	\$ 38,827	1.66%	\$ 41,196	6.10%	\$ 48,577	17.92%	\$ 57,269	17.89%	\$ 64,180	12.07%	\$ 54,410	-15.22%
Mar	\$ 37,943	1.05%	\$ 50,981	34.36%	\$ 60,611	18.89%	\$ 67,075	10.67%	\$ 85,321	27.20%	\$ 83,214	-2.47%	\$ 54,181	-34.89%		N/A
April	\$ 57,023	20.04%	\$ 52,385	-8.13%	\$ 65,584	25.20%	\$ 71,397	8.86%	\$ 78,882	10.48%	\$ 81,261	3.02%	\$ 26,634	-67.22%		N/A
May	\$ 59,986	11.22%	\$ 64,775	7.98%	\$ 79,778	23.16%	\$ 86,537	8.47%	\$ 91,608	5.86%	\$ 101,325	10.61%	\$ 42,951	-57.61%		N/A
June	\$ 73,840	16.95%	\$ 88,398	19.71%	\$ 104,621	18.35%	\$ 109,935	5.08%	\$ 117,146	6.56%	\$ 125,245	6.91%	\$ 79,847	-36.25%		N/A
FYTD	\$ 587,334	10.18%	\$ 690,804	17.62%	\$ 834,682	20.83%	\$ 884,304	5.95%	\$ 983,008	11.16%	\$ 1,060,753	7.91%	\$ 891,565	-15.95%	\$ 653,055	FYTD VAR
TOTAL	\$ 587,334		\$ 690,804		\$ 834,682		\$ 884,304		\$ 983,008		\$ 1,060,753		\$ 891,565		\$ 653,055	-5.07%

TRT rates: 7.5% '92 | 9% Jun '03

City of Sisters

	<u>FY '13/14</u>	<u>Change</u>	<u>FY '14/15</u>	<u>Change</u>	<u>FY '15/16</u>	<u>Change</u>	<u>FY '16/17</u>	<u>Change</u>	<u>FY '17/18</u>	<u>Change</u>	<u>FY '18/19</u>	<u>Change</u>	<u>FY '19/20</u>	<u>Change</u>	<u>FY '20/21</u>	<u>MONTHLY VARIANCE</u>
July	\$ 56,729	5.31%	\$ 59,729	5.29%	\$ 65,674	9.95%	\$ 78,244	19.14%	\$ 93,825	19.91%	\$ 95,096	1.35%	\$ 109,713	15.37%	\$ 105,511	-3.83%
Aug	\$ 54,311	4.86%	\$ 60,302	11.03%	\$ 60,817	0.85%	\$ 71,420	17.43%	\$ 88,994	24.61%	\$ 89,193	0.22%	\$ 99,733	11.82%	\$ 114,254	14.56%
Sept	\$ 44,217	11.68%	\$ 47,119	6.56%	\$ 50,567	7.32%	\$ 64,236	27.03%	\$ 52,690	-17.97%	\$ 71,992	36.63%	\$ 72,566	0.80%	\$ 66,519	-8.33%
Oct	\$ 27,147	10.96%	\$ 29,806	9.79%	\$ 35,809	20.14%	\$ 40,953	14.37%	\$ 42,607	4.04%	\$ 50,285	18.02%	\$ 61,225	21.76%	\$ 68,623	12.08%
Nov	\$ 14,791	8.61%	\$ 16,966	14.71%	\$ 20,164	18.85%	\$ 25,685	27.38%	\$ 26,541	3.33%	\$ 32,529	22.56%	\$ 37,611	15.62%	\$ 39,006	3.71%
Dec	\$ 16,138	-0.55%	\$ 20,541	27.29%	\$ 21,680	5.55%	\$ 28,796	32.82%	\$ 30,862	7.18%	\$ 35,386	14.66%	\$ 38,178	7.89%	\$ 47,512	24.45%
Jan	\$ 14,628	11.51%	\$ 20,319	38.91%	\$ 19,745	-2.82%	\$ 26,663	35.03%	\$ 27,392	2.74%	\$ 35,780	30.62%	\$ 43,867	22.60%	\$ 65,459	49.22%
Feb	\$ 15,725	10.23%	\$ 18,331	16.58%	\$ 21,676	18.25%	\$ 25,308	16.75%	\$ 29,165	15.24%	\$ 30,876	5.87%	\$ 48,335	56.54%	\$ 52,613	8.85%
Mar	\$ 18,800	17.22%	\$ 19,931	6.01%	\$ 26,780	34.37%	\$ 30,217	12.84%	\$ 36,889	22.08%	\$ 32,744	-11.24%	\$ 17,882	-45.39%		N/A
April	\$ 20,727	18.81%	\$ 23,624	13.97%	\$ 32,428	37.27%	\$ 32,789	1.11%	\$ 38,192	16.48%	\$ 33,519	-12.23%	\$ 5,292	-84.21%		N/A
May	\$ 32,703	16.83%	\$ 36,518	11.67%	\$ 34,695	-4.99%	\$ 45,427	30.93%	\$ 53,340	17.42%	\$ 51,453	-3.54%	\$ 18,568	-63.91%		N/A
June	\$ 46,175	8.76%	\$ 49,104	6.34%	\$ 57,452	17.00%	\$ 65,578	14.14%	\$ 78,606	19.87%	\$ 79,576	1.23%	\$ 64,744	-18.64%		N/A
FYTD	\$ 362,090	9.43%	\$ 402,289	11.10%	\$ 447,486	11.24%	\$ 535,316	19.63%	\$ 599,104	11.92%	\$ 638,430	6.56%	\$ 617,713	-3.24%	\$ 559,496	FYTD VAR
TOTAL	\$ 362,090		\$ 402,289		\$ 447,486		\$ 535,316		\$ 599,104		\$ 638,430		\$ 617,713		\$ 559,496	9.44%

TRT tax rate: 8% '07 | 8.9% Jul '16 (50% of tax goes to the Chamber of Commerce) | \$250K annually Jul '17

City of La Pine

	FY '13/14	Change	FY '14/15	Change	FY '15/16	Change	FY '16/17	Change	FY '17/18	Change	FY '18/19	Change	FY '19/20	Change	FY '20/21	MONTHLY VARIANCE
July	\$ 10,690	24.24%	\$ 11,040	3.27%	\$ 14,455	30.93%	\$ 17,172	18.80%	\$ 21,050	22.58%	\$ 19,622	-6.78%	\$ 17,814	-9.21%	\$ 10,986	-38.33%
Aug	\$ 12,566	-12.12%	\$ 14,163	12.71%	\$ 17,772	25.48%	\$ 19,806	11.44%	\$ 21,315	7.62%	\$ 22,959	7.71%	\$ 23,253	1.28%	\$ 14,778	-36.45%
Sept	\$ 11,668	2.18%	\$ 17,753	52.15%	\$ 15,102	-14.93%	\$ 19,585	29.68%	\$ 24,365	24.41%	\$ 23,009	-5.57%	\$ 22,093	-3.98%	\$ 13,634	-38.29%
Oct	\$ 10,464	9.93%	\$ 15,662	49.68%	\$ 15,477	-1.18%	\$ 17,412	12.50%	\$ 16,994	-2.40%	\$ 17,209	1.27%	\$ 18,195	5.73%	\$ 11,215	-38.36%
Nov	\$ 7,340	19.99%	\$ 9,927	35.25%	\$ 11,801	18.88%	\$ 15,934	35.02%	\$ 12,199	-23.44%	\$ 13,690	12.22%	\$ 11,462	-16.27%	\$ 9,323	-18.66%
Dec	\$ 8,696	104.76%	\$ 6,165	-29.11%	\$ 7,672	24.44%	\$ 7,637	-0.46%	\$ 6,917	-9.43%	\$ 8,771	26.80%	\$ 12,234	39.48%	\$ 5,435	-55.57%
Jan	\$ 4,265	11.01%	\$ 5,273	23.63%	\$ 6,400	21.37%	\$ 10,497	64.02%	\$ 6,825	-34.98%	\$ 6,990	2.42%	\$ 7,398	5.84%	\$ 4,180	-43.50%
Feb	\$ 4,936	80.54%	\$ 5,561	12.66%	\$ 6,030	8.43%	\$ 6,975	15.67%	\$ 5,247	-24.77%	\$ 4,928	-6.08%	\$ 7,137	44.83%	\$ 5,457	-23.54%
Mar	\$ 5,205	26.33%	\$ 4,729	-9.15%	\$ 7,688	62.57%	\$ 4,873	-36.62%	\$ 8,054	65.28%	\$ 5,509	-31.60%	\$ 5,772	4.77%		N/A
April	\$ 5,601	32.69%	\$ 6,821	21.78%	\$ 6,737	-1.23%	\$ 7,687	14.10%	\$ 10,037	30.57%	\$ 6,691	-33.34%	\$ 5,550	-17.05%		N/A
May	\$ 7,483	27.20%	\$ 7,807	4.33%	\$ 7,758	-0.63%	\$ 8,838	13.92%	\$ 9,862	11.59%	\$ 10,441	5.87%	\$ 3,831	-63.31%		N/A
June	\$ 15,904	86.06%	\$ 11,293	-28.99%	\$ 10,541	-6.66%	\$ 14,316	35.81%	\$ 15,985	11.66%	\$ 14,593	-8.71%	\$ 8,733	-40.16%		N/A
FYTD	\$ 104,818	25.45%	\$ 116,194	10.85%	\$ 127,433	9.67%	\$ 150,732	18.28%	\$ 158,850	5.39%	\$ 154,412	-2.79%	\$ 143,472	-7.08%	\$ 75,008	FYTD VAR
TOTAL	\$ 104,818		\$ 116,194		\$ 127,433		\$ 150,732		\$ 158,850		\$ 154,412		\$ 143,472		\$ 75,008	-37.28%